

Request for Proposal



**Roane County Schools
WAN RFP
December 17, 2018**

This document is a Request for Proposal (RFP) for the installation of high bandwidth service for multiple sites as indicated in the following pages.

Responses must be submitted via sealed bid to Roane County Schools, RFP – WAN Attn: Amy Downey, 813 Capitol Street, Spencer, WV 25276. Any bids submitted in an alternate format other than sealed bid cannot be accepted. Please submit at least three (3) copies of your bid response no later than **3:00 pm on January 18, 2019**.

Please note the General Terms and Conditions for the RFP (**Attachment 1**), along with any attachments located at the end of the document. Please complete and submit the “No Debt Affidavit” (**Attachment 2**) and return with your bid.

I. Introduction

Roane County Schools (RCS), located in Roane County, WV, is soliciting bids for the installation of high bandwidth service in all of our sites as indicated in **Attachment 3**. The project must include termination of each circuit at a switch owned and maintained by the vendor at each termination location (school site).

The proposal shall include initial installation/non-recurring charge, if any, and monthly recurring service charges that shall be priced separately for each service location.

II. Schedule

December 17, 2018	Issue RFP
January 18, 2019	RFP responses due to RCS by 3:00pm
January 24, 2019	Expected acceptance date by RCS Board
January-February 2019	Signing of contractual documents
July 1, 2019	Operational date for services

III. Specifications and Requirements

The vendor must quote a turn-key solution that will be installed, tested, fully operational and accepted by Roane County Schools to be able to start services on July 1, 2019. Billing should only begin once all circuits have successfully completed testing and turn-up.

The vendor must include an explanation of the capabilities of their centralized network testing, trouble correction system and procedures utilized during a service outage.

All circuits in this RFP response will transport full quoted bandwidth for Roane County Schools' use only.

Vendor must include a copy of their service agreement with their proposal. The proposal price shall be for one year with up to two one-year extensions and the option to renew for two additional periods. The vendor must agree to sign the WV contract agreement addendum (**Attachment 4**).

Each year, during the renewal process, price drops should be included as part of the renewal process, as applicable, and included in signature documents for renewal.

The vendor must be an eligible provider under the FCC/SLD rules. The vendor's Service Provider Identification Number (SPIN) must be provided for application purposes.

IV. Additional Technical Information

RCS understands that additional technical information may be required to provide an adequate response and that this is a benefit to not only the vendor, but also to RCS as the end-user of these products. As such, any technical questions or requests for clarification should be directed to:

Daniel Davis, Coordinator of Technology
Phone: (304) 927-6400
Email: dpdavis@k12.wv.us

All questions must be submitted no later than five (5) school days prior to the deadline for the submission of proposals. Question and answers regarding the RFP may be shared with all bidders known to be interested in submitting a proposal and will be posted on the Roane County Schools website.

V. Evaluation of Proposals

An evaluation committee will score all bids received. Each committee member will individually score each proposal and the proposal with the highest combined score will be selected as the winner. Scoring information will be maintained at Roane County Schools' Central Office location.

The criteria used for scoring proposals is as follows:

1. Installation costs, all other one-time costs and monthly recurring costs for a one-year period during the initial contract year (60 points)
2. Prior experience of Roane County Schools with the respondent, technical capability and quality of work performed in other networks, qualification of personnel and environmental factors (20 points)
3. Ability of the vendor to deliver a complete array of optional data transfer rates (20 points)

Attachment 1

GENERAL TERMS & CONDITIONS (REQUEST FOR QUOTATION) RFQ AND (REQUEST FOR PROPOSAL) RFP

1. Awards will be made in the best interest of Roane County Schools.
2. Roane County Schools may accept or reject in part, or in whole, any bid.
3. All quotations are governed by the *West Virginia Code* and Policy 8200.
4. All services performed or goods delivered under Roane County Schools Purchase Orders/Contracts are to be continued for the term of the Purchase Order/Contracts, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise available for these services or goods, this Purchase Order/Contract becomes void and of no effect after June 30.
5. Payment may only be made after the delivery and acceptance of goods or services.
6. Interest may be paid for late payment in accordance with the *West Virginia Code*.
7. Vendor preference will be granted only upon written request at the time of bid in accordance with the *West Virginia Code* and Roane County Schools' purchasing policy.
8. Roane County Schools is exempt from Federal and State taxes and will not pay or reimburse such taxes.
9. The Purchasing Director may cancel any Purchase Order/Contract upon 30 days written notice to the seller.
10. The laws of the State of West Virginia and Policy 8200 shall govern all rights and duties under the Contract, including without limitation the validity of this Purchase Order/Contract.
11. Any reference to automatic renewal is hereby deleted. The Contract may be renewed only upon mutual written agreement of the parties.
12. BANKRUPTCY: In the event the vendor/contractor files for bankruptcy protection, this contract is automatically null and void, and is terminated without further order.

INSTRUCTIONS TO BIDDERS

1. Bids are to be received in the form of sealed bids.

2. Bids will be publicly opened at the time and place specified.
3. Any and all bids may be rejected if there is a sound documented reason.
4. An approved purchase order is required before the merchandise or service is ordered.
5. **SPECIFICATIONS:** Items offered must be in compliance with the specifications. Any deviation from the specifications must be clearly indicated by the bidder. Alternates offered by the bidder as "equal to" the specifications must be clearly defined. A bidder offering an alternate should attach complete specifications and literature to the bid. The Purchasing Director may waive minor deviations to specifications.
6. Complete all sections of the quotation form.
7. Unit prices shall prevail in case of discrepancy.
8. The vendor must clearly instruct on the bid document if the vendor wishes to have the payment sent to a different "remit to" address other than the address on this document.

Attachment 2

No Debt Affidavit

Instructions

The **No Debt Affidavit** is administered in accordance with the ***West Virginia Code, §5A-3-10A***.

According to the statute, no contract or renewal of any contract may be awarded under this article to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor as defined in this section and the debt owed is an amount greater than \$1,000 in the aggregate.

AFFIDAVIT

West Virginia Code §5A-3-10a states:

No contract or renewal of any contract may be awarded under this article to any vendor or prospective vendor when the vendor or prospective vendor or a related party to the vendor or prospective vendor is a debtor as defined in this section and the debt owed is an amount greater than five thousand dollars in the aggregate.

Definitions:

"Debt" means any assessment, penalty, fine, tax or other amount of money owed to the state because of a judgment, fine, permit violation, license assessment, penalty or other assessment presently due and required to be paid to the state or any of its political subdivisions, including any interest or additional penalties accrued thereon;

"Debtor" means any individual, corporation, partnership, association, limited liability company or any other form or business association owing a debt to the state or any of its political subdivisions;

"Related party" means a party, whether an individual, corporation, partnership, association, limited liability company or any other form or business association or other entity whatsoever related to any vendor by blood, marriage, ownership or contract through which the party has a relationship of ownership or other interest with the vendor, so that the party will actually or by effect receive or control a portion of the benefit, profit or other consideration from performance of a vendor contract with the party receiving an amount that meets or exceeds five percent of the total contract amount.

Exception:

The prohibition does not apply where a vendor has contested any tax administered pursuant to chapter eleven of the West Virginia Code, worker's compensation premium, permit fee or environmental fee or assessment, and the matter has not become final, or where the vendor has entered into a payment plan or agreement and the vendor is not in default of any of the provisions of such plan or agreement.

Under penalty of law for false swearing (West Virginia Code §61-5-3), it is hereby certified that the bidder and all related parties do not owe any debts or, if a debt is owed, that the provisions of the exception clause (above) apply.

Vendor's Name: _____

Authorized Signature: _____ Date: _____

Attachment 3

We request quotations for the following sites and the designated speed listed for that site:

Location	Address	Current Speed	Desired Speed for July 1, 2019
Roane County Schools Board Office	813 Capitol Street Spencer, WV 25276	1 Gb/s	2 Gb/s
Roane County Schools Building 6 Connection	1900 Kanawha Blvd. Charleston, WV 25305	1 Gb/s	2 Gb/s
Roane County High School	1 Raider Way Spencer, WV 25276	1 Gb/s	1 Gb/s
Spencer Middle School	102 Chapman Ave Spencer, WV 25276	1 Gb/s	1 Gb/s
Walton Elementary/Middle	90 School Driver Walton, WV 25286	1 Gb/s	1 Gb/s
Geary Elementary/Middle	9538 Clay Road Left Hand, WV 25251	1 Gb/s	1 Gb/s
Spencer Elementary School	85 Clay Road Spencer, WV 25276	100 Mb/s	1 Gb/s
Roane County Schools Bus Garage	167 East Main Street Spencer, WV 25276	10Mb/s	100 Mb/s

The above locations and desired speeds will be used to evaluate the pricing of bid provided. However, optional speeds for future expansion opportunities are listed below and we request bids on these speeds as well to permit growth during the terms of the contract, if needed. The items below will not be evaluated as part of the bid price scoring but will be considered in scoring as part of future growth that may be available.

10 Mb/s
50 Mb/s
200 Mb/s
500 Mb/s
3 Gb/s
4 Gb/s
5 Gb/s
10 Gb/s

Attachment 4

PURCHASING POLICIES AND PROCEDURES MANUAL FOR LOCAL EDUCATIONAL AGENCIES AGREEMENT ADDENDUM

In the event of conflict between this addendum and the agreement, this addendum shall control:

1. **DISPUTES** - Any references in the agreement to arbitration or to jurisdiction of any court other than the Circuit Court of the county in which the Agency is located are hereby deleted. The parties may agree to nonbinding mediation prior to litigation.
2. **HOLD HARMLESS** - Any clause requiring the Agency to indemnify or hold harmless any party is hereby deleted in its entirety.
3. **GOVERNING LAW** - The agreement shall be governed by the laws of the State of West Virginia. This provision replaces any references to any other State's governing law.
4. **TAXES** - Provisions in the agreement requiring the Agency to pay taxes are deleted. As a political subdivision of the State of West Virginia, the Agency is generally exempt from Federal, State, and local taxes and will not pay taxes for any Vendor including individuals, nor will the Agency file any tax returns or reports on behalf of Vendor or any other party.
5. **PAYMENT** - Any references to prepayment are deleted. Fees for software licenses, subscriptions, or maintenance are payable annually in advance. Payment for services will be in arrears.
6. **INTEREST** - Any provision for interest or charges on late payments is deleted. The Agency has no statutory authority to pay interest or late fees.
7. **NO WAIVER** - Any language in the agreement requiring the Agency to waive any rights, claims or defenses is hereby deleted.
8. **FISCAL YEAR FUNDING** - Service performed under the agreement may be continued in succeeding fiscal years for the term of the agreement, contingent upon funds being appropriated by the Legislature or otherwise being available for this service. In the event funds are not appropriated or otherwise available for this service, the agreement shall terminate without penalty on June 30. After that date, the agreement becomes of no effect and is null and void. However, the Agency agrees to use its best efforts to have the amounts contemplated under the agreement included in its budget. Non-appropriation or non-funding shall not be considered an event of default.
9. **STATUTE OF LIMITATION** - Any clauses limiting the time in which the Agency may bring suit against the Vendor, lessor, individual, or any other party are deleted.
10. **SIMILAR SERVICES** - Any provisions limiting the Agency's right to obtain similar services or equipment in the event of default or non-funding during the term of the agreement are hereby deleted.
11. **ATTORNEY FEES** - The Agency recognizes an obligation to pay attorney's fees or costs only when assessed by a court of competent jurisdiction. Any other provision is invalid and considered null and void.
12. **ASSIGNMENT** - Notwithstanding any clause to the contrary, the Agency reserves the right to assign the agreement to a State agency or another local governmental agency, board or commission of the State of West Virginia upon thirty (30) days written notice to the Vendor and Vendor shall obtain the written consent of Agency prior to assigning the agreement.
13. **LIMITATION OF LIABILITY** - The Agency, as a political subdivision of the State, cannot agree to assume the potential liability of a Vendor. Accordingly, any provision limiting the Vendor's liability for direct damages to a certain dollar amount or to the amount of the agreement is hereby deleted. Limitations on special, incidental or consequential damages are acceptable. In addition, any limitation is null and void to the extent that it precludes any action for injury to persons or for damages to personal property.
14. **RIGHT TO TERMINATE** - Agency shall have the right to terminate the agreement upon thirty (30) days written notice to Vendor. Agency agrees to pay Vendor for services rendered or goods received prior to the effective date of termination. In such event, the Agency will not be entitled to a refund of any software license, subscription or maintenance fees paid.
15. **TERMINATION CHARGES** - Any provision requiring the Agency to pay a fixed amount or liquidated damages upon termination of the agreement is hereby deleted. The Agency may only agree to reimburse a Vendor for actual costs incurred or losses sustained during the current fiscal year due to wrongful termination by the Agency prior to the end of any current agreement term.
16. **RENEWAL** - Any reference to automatic renewal is hereby deleted. The agreement may be renewed only upon mutual written agreement of the parties.
17. **INSURANCE** - Any provision requiring the Agency to purchase insurance for Vendor's property is deleted. The Agency is insured through the Board of Risk and Insurance Management and will provide a certificate of property insurance upon request.
18. **RIGHT TO NOTICE** - Any provision for repossession of equipment without notice is hereby deleted. However, the Agency does recognize a right of repossession with notice.
19. **ACCELERATION** - Any reference to acceleration of payments in the event of default or non-funding is hereby deleted.
20. **CONFIDENTIALITY** - Any provision regarding confidentiality of the terms and conditions of the agreement is hereby deleted. Governmental contracts are public records under the West Virginia Freedom of Information Act.
21. **AMENDMENTS** - All amendments, modifications, alterations or changes to the agreement shall be in writing and signed by both parties. No amendment, modification, alteration or change may be made to this addendum without the express written approval of the Agency.

ACCEPTED BY:

Local Education Agency: _____

Signed: _____

Title: _____

Date: _____

VENDOR:

Company Name: _____

Signed: _____

Title: _____

Date: _____